

RESEARCH FINDS USERS VALUE HIGH THROUGHPUT INTRUSION PREVENTION SYSTEMS

ANDOVER, Massachusetts, July 22, 2010 – Frost & Sullivan’s recently released update on the “World Intrusion Detection and Intrusion Prevention Systems Markets” suggests that users of Intrusion Detection and Prevention Systems (IDS/IPS) are willing to pay 3 times more for higher throughput.

The research provides figures for the average throughput per price band for IDS/IPS systems in 2009. When compared with earlier Frost & Sullivan data for 2006, it can be seen that prices have fallen between 20% and 30% in general with the exception of IDS/IPS systems capable of providing 5 Gbps or more of throughput. In this case, prices have fallen by a mere 8%.

“This data clearly shows that IDS/IPS customers value high throughput”, states Erik Norup, President, Napatech Inc. “Customers are willing to pay more to ensure that their IDS, and particularly their IPS, does not become a bottleneck or become overloaded. Overloading is a distinct possibility as the number of intrusion events increase and traffic rates continue to grow between 40% and 60% per year. To put that in perspective, if the observed traffic rate is 2 Gbps today, this can grow to 10 Gbps within 4 years”.

Increasing throughput presents a clear opportunity for IDS/IPS vendors. In 2009, increasing the throughput of an IDS/IPS system from 1 Gbps to 5 Gbps or more could increase revenue per system by 189% or \$85,000. In comparison, the revenue increase in 2006 would have been 144% indicating the growth in value of higher throughput.

“The Frost & Sullivan data suggest that throughput is the determining factor for how much customers are willing to pay for IDS/IPS systems”, added Norup. “However, achieving 10 Gbps full-throughput is still a challenge for most vendors. The IDS/IPS vendors we are working with are reaping the benefits of meeting user demands for higher throughput by providing true 10 Gbps throughput based on Napatech technology.”

Napatech recently demonstrated how its technology can be used by IDS/IPS vendors to build a full-throughput 10 Gbps IPS system based on off-the-shelf PC server hardware.

“Using Napatech technology in off-the-shelf PC servers provides a dual opportunity for IDS/IPS vendors to both address the need for high-throughput systems that customers clearly value, but also to reduce cost, risk and time-to-market for IDS/IPS system development” added Norup.

For more information on Napatech’s technology see www.napatech.com/resources.html.

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About Napatech

Napatech is the leading OEM supplier of multi-port 10 GbE and 1 GbE intelligent adapters for real-time network analysis with over 60,000 Ethernet ports deployed. Napatech network adapters provide real-time packet capture and transmission with full line-rate throughput and zero packet loss no matter the packet size. Intelligent features enable off-load of data traffic processing and packet analysis normally performed in the CPU. This results in more processing power for the network monitoring, analysis, management, test, measurement, security or optimization application being supported. Napatech has sales, marketing and R&D offices in Mountain View, California, Andover, Massachusetts, and Copenhagen, Denmark.

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